



ULTICON BUILDERS, INC.

Don Julian Rodriguez Sr. Avenue. Maa. Davao City

June 21, 2018

Karol Ilagan

Senior Reporter, Philippine Center for Investigative Journalism
11 Matimtiman St., UP Village
Diliman, Quezon City

SUBJECT: Request for Comment

Dear Ms. Ilagan,

This is in relation to the letter we received requesting that we comment on certain matters regarding Ulticon Builders, Inc. (UBI). While we are not mandated to respond to any queries from non-government entities, we believe that there is no harm in the creation of a dialogue with a non-profit media agency such as yours.

1. UBI is a construction company established back in 1993. It was established by my father, Mr. Carlos S. Gonzalez, the current President, and his late brother Engr. Raul S. Gonzalez. What started between family has now grown to be an "AAA" company with multiple ISO certifications, employing close to 2,000 people including engineers and non-engineers alike.

We focus on opening roads and building bridges specifically in Region X and Region XI. In 2017, we were awarded approximately 50 projects, some of which are interconnected with each other. This 2018, we were awarded around 38 projects; again most of them are just to continue the roads which were already handled by UBI the year before.

2. A joint venture (JV) like the one between UBI and Coastland Construction & Development Corporation is a customary practice in the industry. It is an arrangement to pull knowledge and resources together to be able to facilitate construction work more efficiently.

We have a joint venture license approved by Philippines Contractors Accreditation Board (PCAB). It makes these JV arrangements by UBI with the likes of Coastland, MAC Builders and Premium possible.

3. Having multiple projects is not the reason behind them being incomplete at this point. There is no shortage in manpower or equipment to be able to finish these projects on time.

The major problem contractors like us encounter is the issue of Road Right-of-Way (RROW). In fact, all six projects (17LO-0101, 17LO-0031, 17LO-0030, 17LO-0007, 17LO-0054 and 17LO-0127) mentioned in your letter are all under *Time Suspension* due to unresolved RROW problems.

As of this date, the Department of Public Works and Highways (DPWH) Regional Office is still in continued negotiations with residents and owners of the areas which these projects affect.



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Unfortunately for us, as a mere contractor for the government, we cannot continue with our operations using our maximum capacity without the necessary *Permit to Enter* or *Writ of Possession*.

Please see ANNEX A for more information regarding the cited projects.

I hope that this has been informative enough. If you need specifics, you may continue your correspondence with DPWH Region X and Region XI.

Good luck in your endeavors!

Sincerely,

Carlo Lisandro L. Gonzalez
Vice President for Operations/ COO

ANNEX A



ULTICON BUILDERS, INC.

Don Julian Rodriguez Sr. Avenue, Davao City
Tel (082) 282 0550 | Fax (082) 282 0631

ANNEX A

CONTRACT ID	CONTRACT NAME	CONTRACT COST	CONTRACTOR	ACCOMPLISHMENT AS OF APRIL 30, 2018	ACCOMPLISHMENT AS OF JULY 31, 2018	SLIPPAGE AS OF JULY 31, 2018	STATUS
17LO-0031	WIDENING/RECONST. OF BYPASS ROAD @ JCT. DAVAO-COT. RD (BANGKAL SECT.)-JCT. DVO CITY DIV.RD (CATALUNAN PACKAGE 3)	187,005,777.88	ULTICON BUILDERS, INC.	36.10%	43.51%	-9.33%	SUSPENDED EFFECTIVE 9/16/17 DUE TO OBSTRUCTION OF RROW
17LO-0007	IMPVT./UPGRADING (GRAVEL TO CONCRETE) OF ISLAND GARDEN CITY OF SAMAL(IGACOS) CIRC. RD. (EAST SIDE)	318,661,777.88	ULTICON BUILDERS, INC.	38.50%	60.35%	0.31%	RESUMMED EFFECTIVE 7/23/18 DUE TO SETTLED RROW PROBLEMS
17LO-0101	WIDENING/RECONST. OF BYPASS ROAD @ JCT. DAVAO-COT. RD (BANGKAL SECT.)-JCT. DVO CITY DIV.RD (CATALUNAN PACKAGE 1)	164,417,777.88	ULTICON BUILDERS, INC.	40.31%	41.14%	-7.92%	SUSPENDED EFFECTIVE 9/16/17 DUE TO OBSTRUCTION OF RROW
17LO-0030	WIDENING/RECONST. OF BYPASS ROAD @ JCT. DAVAO-COT. RD (BANGKAL SECT.)-JCT. DVO CITY DIV.RD (CATALUNAN PACKAGE 2)	173,009,777.88	ULTICON BUILDERS, INC.	40.84%	46.84%	-4.50%	SUSPENDED EFFECTIVE 9/16/17 DUE TO OBSTRUCTION OF RROW
17LO-0127	OPENING/IMPVT./RD UPGRADING (GRAVEL TO CONCRETE) OF ISLAND GARDEN CITY OF SAMAL(IGACOS) CIRC. RD (WEST SIDE PACKAGE 2)	180,463,777.88	ULTICON BUILDERS, INC.	48.00%	52.51%	10.63%	RESUMMED EFFECTIVE 7/25/18 DUE TO SETTLED RROW PROBLEMS
17LO-0054	OPENING/IMPVT./RD UPGRADING (GRAVEL TO CONCRETE) OF ISLAND GARDEN CITY OF SAMAL(IGACOS) CIRC. RD (WEST SIDE PACKAGE 1)	325,794,777.88	ULTICON BUILDERS, INC.	48.50%	72.38%	5.27%	RESUMMED EFFECTIVE 7/23/18 DUE TO SETTLED RROW PROBLEMS